



**Hank Koch**  
**Senior Vice President, Data Center and Managed Services**

Hank Koch is responsible for the care of OneNeck's mission-critical data centers and managed security services. This includes ensuring uptime, managing capacity, controlling operating costs and overseeing projects at all eight OneNeck data centers. In addition, Hank is accountable for the delivery quality and responsiveness of OneNeck, helping it remain a reliable cloud managed services provider. He is also accountable for client satisfaction and improving the underlying performance and efficiency of the company's managed IT services and support.

To keep OneNeck's mission-critical assets best-in-class, Hank leverages his extensive experience in IT infrastructure and data center security services management. He works out of the OneNeck office in Eden Prairie, Minnesota.

Prior to joining OneNeck in August 2009, Hank worked for a \$2 billion provider of electronic and print financial services. He had many roles there, including VP of IT Infrastructure and VP and General Manager of Data Centers. In these roles, Hank was responsible for operating many of the largest electronic funds transfer (and ATM) networks in the United States, as well as globally.

Hank holds a Bachelor of Science in Mathematics and Physics from the University of Wisconsin-Superior and an Electrical Engineering Master's Degree from Marquette University. He also completed studies in the IT Services Delivery summer program at Harvard University Business School.